News Release



The Rainforest Alliance recognizes Barry Callebaut's sustainability efforts

Barry Callebaut to be honored with prestigious "Sustainable Standard-Setter" award

- Barry Callebaut will receive "Sustainable Standard-Setter" award at the Rainforest Alliance 2013 Annual Gala on May 15, 2013 in New York
- The company is committed to ensuring that cocoa is grown in a sustainable way that generates income for farmers and safeguards the environment
- Sustainable Cocoa is one of the four strategic pillars of Barry Callebaut

New York/U.S., Zurich/Switzerland – May 15, 2013 – Barry Callebaut, the world's leading manufacturer of high-quality cocoa and chocolate products, is to be honored for its collective sustainability efforts over the past years with the prestigious "Sustainable Standard-Setter" award at the Rainforest Alliance 2013 Annual Gala on Wednesday, May 15, 2013 to be held at New York's American Museum of Natural History.

The esteemed event recognizes exceptional achievements made by companies in key areas of sustainability and is founded on the principle of "building a world where people and the environment prosper together."

The company's Chief Executive Officer, Juergen B. Steinemann, stated "we are honored to receive such a prestigious award from an organization that shares many of the same values as Barry Callebaut. Our ongoing collaboration with the Rainforest Alliance allows us to continue to encourage cocoa-farming practices that are sustainable over the long term."

Steven Retzlaff, President of Global Sourcing & Cocoa, echoed these sentiments, noting "Contributing to a sustainable cocoa supply chain and proactively engaging in cocoa farming communities is fundamental to our company. We applaud the efforts of farmer groups who commit to sustainable agricultural practices and succeed in achieving the criteria to be Rainforest Alliance CertifiedTM."

"We are proud to honor Barry Callebaut at our 2013 Gala Awards Dinner, recognizing the company's outstanding efforts promoting sustainability," said Tensie Whelan, president of the Rainforest Alliance. "Through supporting the Rainforest Alliance's approach to sustainable production, Barry Callebaut is having a demonstrable impact on the ground, helping to improve the lives and livelihoods of cocoa farming communities."

Barry Callebaut's commitment to sustainably grown cocoa

Last year, Barry Callebaut accelerated its efforts with the initiation of the largest sustainability initiative, "Cocoa Horizons". "Cocoa Horizons" is a USD 42 million cocoa sustainability initiative, which was launched as part of the company's decision to make Sustainable Cocoa one of the four pillars of its corporate strategy. The initiative's key goals are to further boost farm productivity, increase quality and improve family livelihoods in key cocoa producing countries over the next 10 years. Under its "Cocoa Horizons" initiative, Barry Callebaut has implemented a number of innovative programs, as for example a recent cocoa farmer training program in joint



News Release

initiative with the Rainforest Alliance to help protect the Taï National Park in southwest Côte d'Ivoire.

One of Barry Callebaut's landmark sustainability projects is the Quality Partner Program (QPP) through which the key goals of "Cocoa Horizons" are implemented on the ground in direct collaboration with cocoa farming cooperatives, agricultural associations and government institutions. The program, which was founded in 2005, helps to train and support cocoa farmers to increase yields and quality and improve their livelihoods through higher income and improved access to education and basic health care. Over 30,000 cocoa farmers have benefited from the Quality Partner Program. Barry Callebaut also offers agricultural training and support to cooperatives in the Quality Partner Program who are interested in becoming Rainforest Alliance Certified. For more information about QPP can be found here.

Along with promoting Rainforest Alliance certification, Barry Callebaut actively participates in industry initiatives and programs, including the World Cocoa Foundation (WCF), the Cocoa Livelihoods Program (CLP) and the African Cocoa Initiative (ACI). The company is also a board member of the International Cocoa Initiative (ICI), a foundation established under the Cocoa Industry Protocol (Harkin-Engel Protocol).

Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.8 billion (EUR 4.0 billion / USD 5.2 billion) in fiscal year 2011/12, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finest chocolate product. Barry Callebaut operates out of 30 countries, runs more than 45 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its Cocoa Horizons initiative and research activities, the company engages with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

About Rainforest Alliance (www.rainforest-alliance.org):

The Rainforest Alliance works with people whose livelihoods depend on the land, helping them transform the way they grow food, harvest wood and host travelers. From large multinational corporations to small, community-based cooperatives, businesses and consumers worldwide are involved in the Rainforest Alliance's efforts to bring responsibly produced goods and services to a global marketplace where the demand for sustainability is growing steadily. For more information, visit www.rainforest-alliance.org.

News Release

Contact

for the media:

Raphael Wermuth Head of Media Relations Barry Callebaut AG Phone: +41 43 204 04 58 raphael_wermuth@barry-callebaut.com

for the media in the U.S.:

Kevin Nolan Grayling

Phone: +1 (202) 870 95 59 kevin.nolan@dutkograyling.com

for investors and financial analysts:

Evelyn Nassar Head of Investor Relations Barry Callebaut AG Phone: +41 43 204 04 23

evelyn_nassar@barry-callebaut.com