



News Release

Previous year's restated figures due to the divestiture of the Consumer Products business

Zurich/Switzerland, October 20, 2011 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on Nov 10, 2011 its full-year sales figures of fiscal year 2010/11, ended August 31, 2011.

As announced in July 2011, Barry Callebaut has sold its European Consumer Products business (Stollwerck) to the Belgian Baronie Group. Accordingly, the company will present its full-year result figures for the continuing operations.

For comparison reasons, the Group's previous full-year result figures (fiscal year 2009/10) have been restated and are presented in the table below. The same format will be used for the presentation of the full-year results of fiscal year 2010/11 to be released on November 10, 2011, at 7:00 a.m. CET.



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Key sales figures for the twelve months of fiscal year 2009/10

Restated figures due to consumer divestiture

		Change in %		12 months up to Aug 31, 2011	12 months up to Aug 31, 2010
		in local currencies	in reporting currency		
Group					
Sales volume	Tonnes				1'209'654
Sales revenue	CHF m				4'524.5
EBITDA	CHF m				431.2
Operating profit (EBIT)	CHF m				341.1
Net profit from continuing operations ¹	CHF m				237.4
Net profit for the year ²	CHF m				251.7
By Region					
Europe					
Sales volume	Tonnes				659'331
Sales revenue	CHF m				2'366.9
EBITDA	CHF m				282.0
Operating Profit (EBIT)	CHF m				236.8
Americas					
Sales volume	Tonnes				289'970
Sales revenue	CHF m				987.6
EBITDA	CHF m				105.0
Operating Profit (EBIT)	CHF m				89.3
Asia-Pacific					
Sales volume	Tonnes				47'466
Sales revenue	CHF m				207.5
EBITDA	CHF m				25.5
Operating Profit (EBIT)	CHF m				20.3
Global Sourcing & Cocoa					
Sales volume	Tonnes				212'886
Sales revenue	CHF m				962.5
EBITDA	CHF m				75.2
Operating Profit (EBIT)	CHF m				54.5
By Product Group					
Sales volume					1'209'654
Cocoa Products	Tonnes				212'886
Food Manufacturers Products	Tonnes				863'720
Gourmet & Specialties Products	Tonnes				133'048
Sales revenue					4'524.5
Cocoa Products	CHF m				962.5
Food Manufacturers Products	CHF m				2'854.4
Gourmet & Specialties Products	CHF m				707.6

¹ From continuing operations; excl. Consumer Products business (Stollwerck).

² From continuing and discontinued operations; incl. Consumer Products business (Stollwerck).



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Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 5.2 billion (EUR 3.6 billion/USD 4.9 billion) for fiscal year 2009/10, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finished chocolate product. Barry Callebaut is present in 27 countries, operates around 40 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

Financial calendar for fiscal year 2010/11 (September 1, 2010 to August 31, 2011):

Full-year results 2010/11
Annual General Meeting 2010/11

November 10, 2011, Zurich
December 8, 2010, Zurich

Contacts

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