



# News Release

## Previous half-year's restated figures due to consumer divestment

Zurich/Switzerland, March 19, 2012– Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on April 2, 2012 its half-year results of fiscal year 2011/12, ended February 29, 2012.

As announced in July 2011, Barry Callebaut sold its European Consumer Products business (Stollwerck) to the Belgian Baronie Group. For comparison reasons, the Group's previous interim figures for the first six months of 2010/11 (unaudited) are presented in the table below. Restatements mainly reflect the impact of the divestment of Stollwerck. The same format will be used for the presentation of the half-year results of fiscal year 2011/12.

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### **Financial calendar for fiscal year 2011/12 (September 1, 2011 to August 31, 2012):**

Half-year results 2011/12 (news release & conference)	April 2, 2012, Zurich
9-month key sales figures 2011/12 (news release)	July 5, 2012
Full-year results 2011/12 (news release & conference)	November 7, 2012, Zurich
Annual General Meeting 2011/12	December 5, 2012, Zurich

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### **Barry Callebaut ([www.barry-callebaut.com](http://www.barry-callebaut.com)):**

*With annual sales of about CHF 4.6 billion (EUR 3.6 billion/USD 5.0 billion) for fiscal year 2010/11, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finished chocolate product. Barry Callebaut is present in 27 countries, operates around 40 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.*

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## Key figures for the six months of fiscal year 2010/11 Restated figures due to consumer divestiture

		Change in %		6 months up to Feb 29, 2012	6 months up to Feb 28, 2011
		in local currencies	in reporting currency		
<b>Group</b>					
Sales volume	Tonnes				655'065
Sales revenue	CHF m				2'404.0
EBITDA	CHF m				237.7
Operating profit (EBIT)	CHF m				200.2
Net profit from continuing operations	CHF m				148.6
<b>By Region</b>					
<b>Europe</b>					
Sales volume	Tonnes				351'468
Sales revenue	CHF m				1'214.0
EBITDA	CHF m				155.5
Operating Profit (EBIT)	CHF m				140.0
<b>Americas</b>					
Sales volume	Tonnes				149'191
Sales revenue	CHF m				497.5
EBITDA	CHF m				45.8
Operating Profit (EBIT)	CHF m				39.4
<b>Asia-Pacific</b>					
Sales volume	Tonnes				26'425
Sales revenue	CHF m				118.0
EBITDA	CHF m				16.1
Operating Profit (EBIT)	CHF m				13.5
<b>Global Sourcing &amp; Cocoa</b>					
Sales volume	Tonnes				127'981
Sales revenue	CHF m				574.5
EBITDA	CHF m				49.0
Operating Profit (EBIT)	CHF m				37.1
<b>By Product Group</b>					
<b>Sales volume</b>	Tonnes				<b>655,065</b>
Cocoa Products	Tonnes				127'981
Food Manufacturers Products	Tonnes				452'648
Gourmet & Specialties Products	Tonnes				74'436
<b>Sales revenue</b>	CHF m				<b>2,404.0</b>
Cocoa Products	CHF m				574.5
Food Manufacturers Products	CHF m				1'441.5
Gourmet & Specialties Products	CHF m				388.0