



News Release

Previous Q1 restated figures due to consumer divestiture

Zurich/Switzerland, January 5, 2012 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on January 17th 2012 its 3-month key sales figures of fiscal year 2011/12, ended November 30th, 2011.

As announced in July 2011, Barry Callebaut has sold its European Consumer Products business (Stollwerck) to the Belgian Baronie Group. Accordingly, the company presents last year's interim figures from continuing operations, which are unaudited.

For comparison reasons, the Group's previous interim figures for the first quarter of fiscal year 2010/11 are presented in the table below. The same format will be used for the presentation of the first quarter of fiscal year 2011/12.

Financial calendar for fiscal year 2011/12 (September 1, 2011 to August 31, 2012):

Half-year results 2011/12 (news release & conference)	April 2, 2012, Zurich
9-month key sales figures 2011/12 (news release)	July 5, 2012
Full-year results 2011/12 (news release & conference)	November 7, 2012, Zurich
Annual General Meeting 2011/12	December 5, 2012, Zurich

Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.6 billion (EUR 3.6 billion/USD 5.0 billion) for fiscal year 2010/11, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finished chocolate product. Barry Callebaut is present in 27 countries, operates around 40 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

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Group key sales figures for the first 3 months of fiscal year 2011/12 - from continuing operations

Restated figures Q1 2010/11 due to consumer divestiture

		Change in %		3 months up to Nov 30, 2011	3 months up to Nov 30, 2010
		in local currencies	in reporting currency		
Group					
Sales volume	Tonnes				353'277
Sales revenue	CHF m				1'326.9
By Region					
Europe					
Sales volume	Tonnes				193'474
Sales revenue	CHF m				686.2
Americas					
Sales volume	Tonnes				78'021
Sales revenue	CHF m				264.7
Asia-Pacific					
Sales volume	Tonnes				13'377
Sales revenue	CHF m				61.0
Global Sourcing & Cocoa					
Sales volume	Tonnes				68'405
Sales revenue	CHF m				315.0
By Product Group					
Sales volume					
Cocoa Products	Tonnes				68'405
Food Manufacturers Products	Tonnes				245'746
Gourmet & Specialties Products	Tonnes				39'126
					1'326.9
Sales revenue					
Cocoa Products	CHF m				315.0
Food Manufacturers Products	CHF m				802.3
Gourmet & Specialties Products	CHF m				209.6