



News Release

Previous Q3 restated figures due to consumer divestiture

Zurich/Switzerland, June 20, 2012 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on July 5, 2012 its 9-month key sales figures of fiscal year 2011/12, ended May 31, 2012.

As announced in July 2011, Barry Callebaut has sold its European Consumer Products business (Stollwerck) to the Belgian Baronie Group. Accordingly, the company presents last year's interim figures from continuing operations, which are unaudited.

For comparison reasons, the Group's previous interim figures for the third quarter of 2010/11 are presented in the table below. The same format will be used for the presentation of the 9-month key sales figures of fiscal year 2011/12.

Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.6 billion (EUR 3.6 billion/USD 5.0 billion) for fiscal year 2010/11, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finished chocolate product. Barry Callebaut is present in 27 countries, operates around 40 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

Financial calendar for fiscal year 2011/12 (September 1, 2011 to August 31, 2012):

9-month key sales figures 2011/12 (news release)	July 5, 2012
Full-year results 2011/12 (news release & conference)	November 7, 2012, Zurich
Annual General Meeting 2011/12	December 5, 2012, Zurich

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Group key sales figures for the first 9 months of fiscal year 2010/11 Restated figures due to consumer divestiture

		Change in %		9 months up to May 31, 2012	9 months up to May 31, 2011
		in local currencies	in reporting currency		
Group					
Sales volume	Tonnes				972'802
Sales revenue	CHF m				3'513.3
By Region					
Europe					
Sales volume	Tonnes				512'498
Sales revenue	CHF m				1'755.3
Americas					
Sales volume	Tonnes				230'015
Sales revenue	CHF m				740.6
Asia-Pacific					
Sales volume	Tonnes				38'826
Sales revenue	CHF m				169.9
Global Sourcing & Cocoa					
Sales volume	Tonnes				191'463
Sales revenue	CHF m				847.5
By Product Group					
Sales volume					
Cocoa Products	Tonnes				191'463
Food Manufacturers Products	Tonnes				672'552
Gourmet & Specialties Products	Tonnes				108'787
Sales revenue					
Cocoa Products	CHF m				847.5
Food Manufacturers Products	CHF m				2'105.5
Gourmet & Specialties Products	CHF m				560.3