News Release

Scaling up on-the-ground cocoa farmer programs Barry Callebaut's Cocoa Horizons Truck rolls off into remote areas of Côte d'Ivoire – bringing farmer training and basic health care to cocoa farming communities

- Barry Callebaut inaugurates its Cocoa Horizons Truck a multi-purpose mobile unit to bring farmer training, basic health care and education directly to the cocoa farming cooperatives and communities that are involved in its Quality Partner Program (QPP)
- The Cocoa Horizons Truck reached more than 300 villagers at its first stop, near the QPP cooperative in the village of Tolakro, 130 km Northwest of Abidjan
- The Cocoa Horizons Truck is the latest addition to Barry Callebaut's Cocoa Horizons Initiative in Côte d'Ivoire which includes a Cocoa Centre of Excellence, 12 model farms and 575 farmer field schools, cascading training to tens of thousands of cocoa farmers across the country

Zurich/Switzerland, Cologne/Germany, January 27, 2014 – Barry Callebaut, the world's leading manufacturer of high-quality chocolate and cocoa products, today announced the inauguration of the Cocoa Horizons Truck: A multi-purpose mobile unit with modern communication equipment powered by solar energy, which provides space for farmer training sessions in good agricultural practices, basic health care services, literacy training and child labor sensitization programs. The truck is part of Barry Callebaut's plan to significantly step up the impact and reach of its Quality Partner Program (QPP), a cocoa farming program which is an integral part of the company's 10-year Cocoa Horizons sustainability initiative.

The beginning of an educational journey into remote cocoa areas

The Cocoa Horizons Truck was equipped in Belgium and shipped to Côte d'Ivoire in 2013. It started its maiden voyage in December 2013. On 23 January 2014, the truck was officially inaugurated at its new home base in Vridi, Abidjan, in the presence of local dignitaries and partners of Barry Callebaut's sustainability programs in Côte d'Ivoire.

On its first stop, the truck attracted not only cocoa farmers, but in total over 300 villagers who were curious to hear about cocoa farming practices. 70 people benefitted from free medical consultations and received common medicines. To date, about 800 villagers attended and 143 people received medical attention.

A unique concept to bring farmer training, education and health to remote communities

The team onboard the truck includes Barry Callebaut's own farmer training experts. Depending on the needs of the respective community, a nurse is also on board to provide basic health care, such as vaccination programs and educational services. The Cocoa Horizons Truck started its journey from Abidjan, rolling northwest towards the cocoa farming community of Tolakro, near Tiassalé. It will visit one village after another, staying for about two days at a time. Part of the pilot program is to assess the needs of each community and to adapt the truck's training program where necessary.

Hervé Beerens, responsible for the Cocoa Horizons Truck project, explained the unique training concept: "As many cocoa farmers cannot read, training takes place in the form of





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movies and theater sketches, with the truck serving as a stage. This kind of entertaining training format is very effective and will help close the knowledge gaps farmers have in good agricultural practices."

More than 50 Barry Callebaut employees working on the ground with cocoa farmers "As part of our Cocoa Horizons activities we already have more than 50 Barry Callebaut employees on the ground who are directly working with more than 30,000 farmers," said Nicholas Camu, Barry Callebaut's Group Manager Cocoa Horizons. The company inaugurated its Cocoa Center of Excellence in Pacobo, Côte d'Ivoire in July 2013 to train 300 farm school trainers and cooperative managers annually, in addition to serving as a research and development center for modern agricultural practices and demonstrating best practice on showcase plots. This knowledge is then cascaded down from the Cocoa Center of Excellence. Farmers also gain knowledge about good agricultural practices through Barry Callebaut's twelve model farms and 575 farmer field schools and – as of today – with the Cocoa Horizons Truck. Furthermore, Barry Callebaut is introducing technology to farmers to improve the cocoa bean fermentation process, resulting in higher-quality beans that have fewer defects and bring the farmer a premium. "With the Cocoa Horizons Truck, we have scaled up our activities in order to accelerate our drive towards a more sustainable cocoa sector. We are convinced that a multi-purpose mobile unit such as the Cocoa Horizons Truck is the ideal way of providing support to thousands of additional of cocoa farmers. At the end of the one-year pilot phase we will evaluate the impact of the truck. If everything works according to plan, we intend to increase the number of trucks successively. We expect to reach 7,000 more cocoa farmers across Côte d'Ivoire this year."

More info about Barry Callebaut's sustainable cocoa programs can be found here.

Barry Callebaut (<u>www.barry-callebaut.com</u>):

With annual sales of about CHF 4.9 billion (EUR 4.0 billion / USD 5.2 billion) in fiscal year 2012/13, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality chocolate and cocoa products – from sourcing and processing cocoa beans to producing the finest chocolates, including chocolate fillings, decorations and compounds. The company runs more than 50 production facilities worldwide and employs a diverse and dedicated global workforce of over 8,500 people. Barry Callebaut serves the entire food industry, from industrial food manufacturers to artisanal and professional users of chocolate, such as chocolatiers, pastry chefs, bakers, hotels, restaurants or caterers. The two global brands catering to the specific needs of these Gourmet customers are Callebaut[®] and Cacao Barry[®].

Barry Callebaut is committed to a sustainable cocoa production through its "Cocoa Horizons" initiative, and to help ensure future supplies of cocoa as well as improve farmer livelihoods.

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