

Consensus Estimates for HY 2021/22

Estimates: 10 out of 10
collected: March 2022

Group (in CHF m)	Volume (tsd tonnes)	Revenue	EBITDA recurring	EBIT recurring	Net profit recurring	Free cash flow
Consensus	1,159.4	3,908.8	434.1	319.2	219.8	n/a*
High	1,170.0	3,966.0	502.0	333.0	234.0	-120
Low	1,138.0	3,800.0	351.0	302.0	205.0	-86
Reported	1,164.7	4,030.3	433.7	318.1	212.1	-132.6
Beat (+) / Miss (-)	+0.5%	+3.1%	-0.1%	-0.3%	-3.5%	

By Product (in CHF m)	Volume (tsd tonnes)	Reported	Beat (+) / Miss (-)	Revenue	Reported	Beat (+) / Miss (-)
Gourmet & Specialties	157.2	156.3	-0.6%	735.3	719.9	-2.1%
Food Manufacturer	772.1	780.5	+1.1%	2,220.3	2,282.8	+2.8%
Global Cocoa	229.7	227.9	-0.8%	947.0	1,027.6	+8.5%

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By Region (in CHF m)	Volume (tonnes)	Revenue	EBITDA	EBIT recurring
EMEA	540.4	1,744.0	249.1	203.9
Reported Beat(+)/Miss(-)	537.5 -0.5%	1,705.9 -2.2%	223.9 -10.1%	192.2 -5.7%
Americas	312.1	968.7	126.7	99.0
Reported Beat(+)/Miss(-)	318.1 +1.9%	1,022.1 +5.5%	134.6 +6.2%	104.5 +5.6%
Asia-Pacific	80.9	266.5	41.8	33.4
Reported Beat(+)/Miss(-)	81.1 +0.2%	274.7 +3.1%	38.8 -7.2%	30.8 -7.8%
Global Cocoa	229.7	947.0	71.7	39.6
Reported Beat(+)/Miss(-)	227.9 -0.8%	1,027.6 +8.5%	85.7 +19.5%	39.8 +0.5%




2.5 kg - 5.5 lbs

