

Consensus Estimates for Full-year 2023/24

Estimates: 13

Collected: September 2024

Group (in CHF m)	Volume (tsd tonnes)	Revenue	EBIT recurring	EBIT reported	Net profit recurring	Net profit reported	Free cash flow
Consensus	2,283	10,075	656	447	392	213	(1,733)
% yoy	0.1%	18.9%	-0.5%	-32.2%	-11.5%	-52.0%	-
High	2,315	11,011	692	541	435	282	(1,456)
Low	2,262	9,448	612	380	348	131	(2,098)

By segment (in CHF m)	Volume (tsd tonnes)
Global Chocolate	1,825
Gourmet & Specialties	306
Food Manufacturers	1,519
Global Cocoa	458

By region (in CHF m)	Volume (tsd tonnes)
Western Europe	729
Central & Eastern Europe	298
North America	559
Latin America	59
Asia Pacific, Middle East	180

Note: due to rounding, numbers might not sum-up

Consensus Estimates for Three Months 2024/25

Estimates: 13

Collected: September 2024

Group (in CHF m)	Volume (tsd tonnes)	Revenue
Consensus	582	2,890
% yoy	0.2%	29.0%
High	620	3,525
Low	573	2,455

By segment (in CHF m)	Volume (tsd tonnes)
Global Chocolate	470
Gourmet & Specialties	83
Food Manufacturers	387
Global Cocoa	114

By region (in CHF m)	Volume (tsd tonnes)
Western Europe	193
Central & Eastern Europ	76
North America	140
Latin America	15
Asia Pacific, Middle East	45

Note: due to rounding, numbers might not sum-up

Consensus Estimates for Full-year 2024/25

Estimates: 13

Collected: September 2024

Group (in CHF m)	Volume (tsd tonnes)	Revenue	EBIT recurring	EBIT reported	Net profit recurring	Net profit reported	Free cash flow
Consensus	2,284	11,625	739	601	454	324	329
% yoy	0.1%	15.4%	12.7%	34.5%	15.8%	52.6%	-
High	2,397	14,095	785	689	512	382	833
Low	2,232	9,637	661	508	396	220	(663)

By segment (in CHF m)	Volume (tsd tonnes)
Global Chocolate	1,836
Gourmet & Specialties	320
Food Manufacturers	1,514
Global Cocoa	452

By region (in CHF m)	Volume (tsd tonnes)
Western Europe	716
Central & Eastern Europe	300
North America	568
Latin America	61
Asia Pacific, Middle East	191

Note: due to rounding, numbers might not sum-up