

9M 24/25 Consensus (pre-9M)
Group

Sales volume [tsd tonnes]
Sales revenue [CHFm]

Sales volume by region [tsd tonnes]

Western Europe
Central and Eastern Europe
North America
Latin America
Asia Pacific, Middle East and Africa
Global Chocolate
Global Cocoa

Sales revenue by region [CHFm]

Western Europe
Central and Eastern Europe
North America
Latin America
Asia Pacific, Middle East and Africa
Global Chocolate
Global Cocoa

Sales volume by product [tsd tonnes]

Gourmet
Food Manufacturers

Sales revenue by product [CHFm]

Gourmet
Food Manufacturers

Average	% yoy	Count	Min	Max
1,620	-5.2%	14	1,600	1,628
10,907	49.0%	14	10,182	11,530
509	-7.5%	11	506	516
214	-6.3%	11	209	218
399	-3.1%	11	396	404
47	6.4%	11	46	48
135	-0.1%	11	132	136
1,304	-4.8%	13	1,289	1,310
317	-6.9%	13	311	320
3,040	36.9%	11	2,850	3,288
1,387	53.5%	11	1,279	1,518
2,150	32.9%	11	1,993	2,367
193	25.3%	11	180	216
642	39.2%	11	599	684
7,355	37.3%	13	6,374	7,976
3,444	75.5%	13	3,180	3,867
240	-0.2%	13	232	245
1,065	-5.9%	13	1,057	1,070
1,676	33.1%	12	1,480	1,818
5,727	39.8%	12	4,894	6,319

Note: This document is based on estimates and forecasts of various sell-side analysts. Barry Callebaut does not endorse these figures. Certain figures might not completely add due to rounding.

